



Welcome

Thank you for joining us!

We hope today's training meets your expectations.

- 2

3



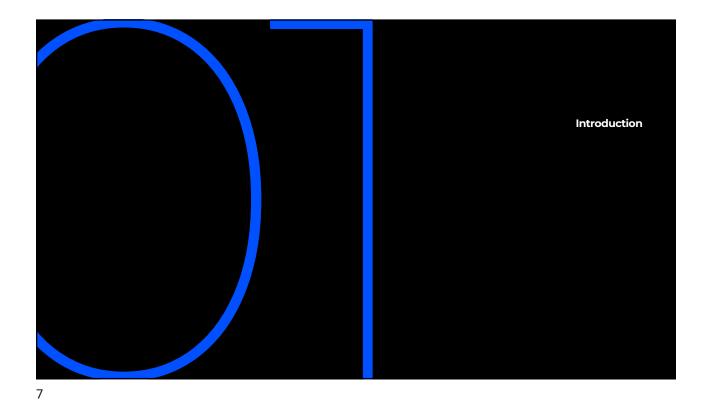
Materials/disclaimer

- Please note that these materials are incomplete without the accompanying oral comments by the trainer(s).
- These materials are informational and educational in nature and represent the speakers' own views. These materials are for the purchasing agency's use only and not for distribution outside of the agency or publishing on a public website.

5

5

| Overview | Introduction | 01 |
|----------|------------------------|----|
| | Common Types of Fraud | 02 |
| | Warning Signs of Fraud | 03 |
| | Prevention Strategies | 04 |
| | Responding to Fraud | 05 |
| | Conclusion | 06 |
| | | |
| | | |



Dave Friedman, CPA, CFE, CFF, CICA
Partner, Fraud & Forensics
Wipfli LLP
• 167 years in accounting
• Packer Ticket Season Holder
• 1979 Graduate of NIU



Dru Carney, MBA, CFE, CFCI, CCFI Senior Consultant, Fraud & Forensics Wipfli LLP

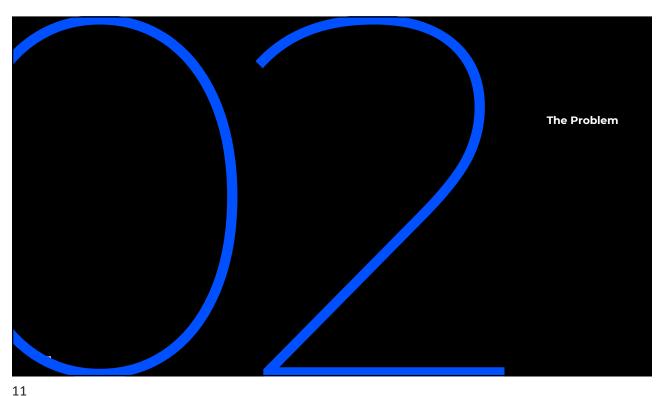
- Masters in Forensic Accounting
- 16 years in law enforcement
- 8 years military, Security Officer 415th Civil Affairs Battalion
- Certified Workplace Violence Prevention Instructor
- Certified Instructor for Active Shooter situations

9

"Corruption, embezzlement, fraud, these are all characteristics which exist everywhere. It is regrettably the way human nature functions, whether we like it or not."

– Alan Greenspan

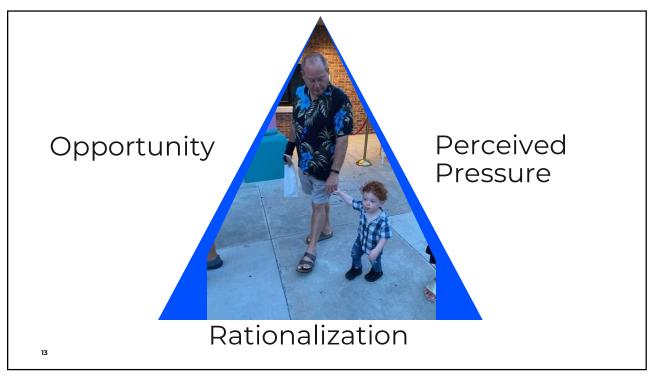
Corruption, Economic Development and Poverty Alleviation – The Diploma



What is Fraud?

Fraud refers to intentional deception or dishonesty for personal gain or to cause harm to others. It involves deceptive actions, misrepresentations, or false statements made by an individual or a group with the intent to deceive someone else or to manipulate a situation for their own benefit.

Fraud can occur in various contexts, including financial transactions, online activities, insurance claims, identity theft, and more.





Fraud

Intentional deceptive action designed to achieve a gain.

- Intentional
- Misappropriations
- Theft

Professional Incompetence

Acts or omissions that demonstrate a lack of knowledge, skill or judgment.

- No intent
- Misclassifications
- No personal gain

14

Mary Story

- Failed to make tax payments
- Changed where mail went
- Paid penalties to make up payments
- Changed the address of the entity to a PO Box near her residence
- Never stole a thing

15

15

Martin Shkreli



16



Change in work environment

- More employees are working remotely creating opportunity.
- Revenue recognition becomes a pressure.
- Loss of income, saving jobs of themselves or coworkers, and keeping the company financially afloat provide the rationalizations.

Change in internal controls

- Adding remote access to financial accounts.
- Changing the method of payment to a vendor.
- A lack of review, either by management or another coworker.

18

Post Pandemic Financial World

Fraud has increased

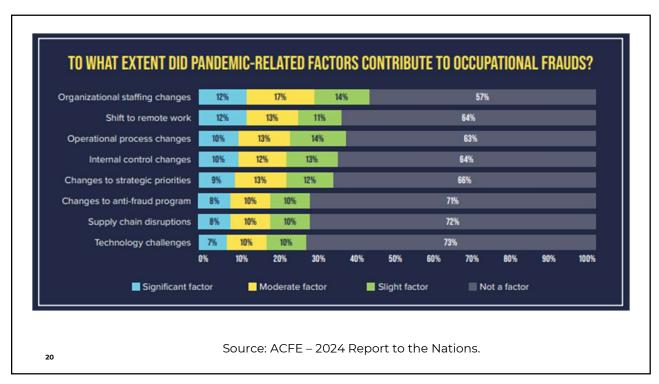
How did COVID-19 contribute to Occupational Fraud:

- Organizational staffing changes (42%)
- Operational process changes (39%)
- Internal control changes (39%)
- Shift to remote work (38%)
- Technology changes (30%)
- Supply chain disruptions (30%)

Source: 2022 Report to the Nations, ACFE, pg. 40

19

19



How has the pandemic changed your world?

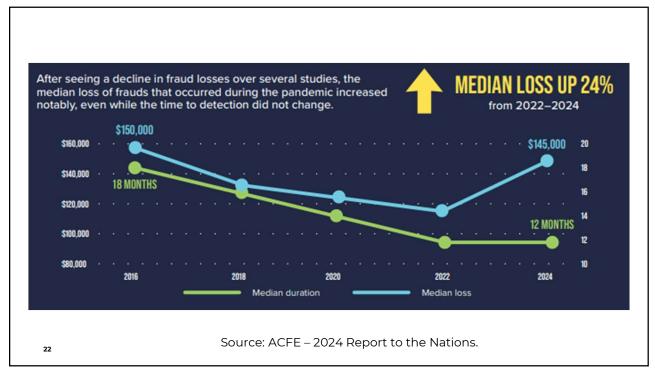
COVID-19

Here are some ways that COVID-19 has affected our society and our internal controls:

- Fewer staff
- Remote staff
- Revised approval processes
 - Approvals by email only (no real signature needed)
- Less oversight
- Heightened risk of cybercrimes

21

21



Fraud #'s in CAPs

Louisiana Association of Community Action Partners

- Kiamani Beasley, Finance Director
- Responsible for overseeing the financial integrity of the organization, including the accounting and distribution of federal funds.
- Sept 2011 November 2011
- \$50,858 misappropriated
- Funds used for computer software training and weatherization services.
- Sentenced to 12 months +1 day.

23

23

Fraud #'s in CAPs (cont.)

Community Action of Minneapolis

- Bill Davis, CEO
- · 2011-2013
- \$800,000 misappropriated
- Trips to Bahamas, Las Vegas, Key West, and Niagara Falls.
- Luxury sedan
- Paid son \$140k for a no-show job at an ice cream shop
- 16 counts of theft and fraud
- Sentenced to 4 years.

24

Fraud #'s in CAPs (cont.)

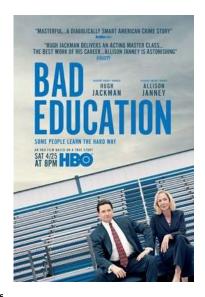
Miami Valley Community Action Partnership (OH) administered

- Antoine Draines, Landlord
- Freedom for Living Property Management
- June 2020 December 2020
- \$150,000 misappropriated
- Program was funded with CARES Act funds for rental assistance.
- Program was created quickly to get aid to people and prevent evictions and lacked safeguards.
- **Tenant notified** newspaper, newspaper did investigation
- Sentenced to 18 months

25

25

Real or Fiction?



Feb 2004 – a student reporter given information that a woman had stolen \$250k from the school district and was allowed to resign without criminal charges.

Her investigation led to finding out the amount stolen was \$250k and the woman was the assistant Superintendent for business, Pamela Gluckin.

Additional investigations show that the Superintendent, Frank Tassone, was a coconspirator and the total stolen was \$11.2 million and at least 26 other officials benefited from the crime.

Tassone was sentenced to 4-12 years in prison. Gluckin was sentenced to 3-9 years.

26

Common types of fraud in CAP's

- **Corruption** misusing authority or position for personal gain within the organization. 41%
- Misappropriation misuse of organizational assets. 30%
- **Expense Reimbursement** fraudulent expense claims or inflated expenses. 23%
- Cash on Hand cash theft 17%

*Notice totals will be over 100% because often times multiple fraud are occurring simultaneously.

27

Source: ACFE - 2024 Report to the Nations.

27

How bad is it?

Asset Misappropriation, Corruption, and Financial Statement Fraud are the most common types of fraud committed.

\$117,000

Median loss before detection

12-19 Months

Average length of fraud before detection

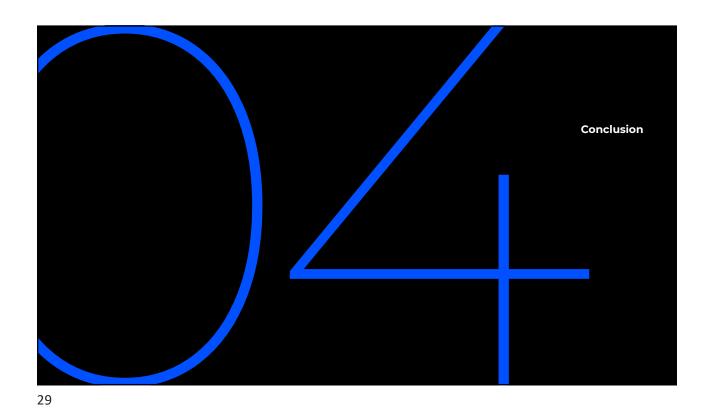
5%

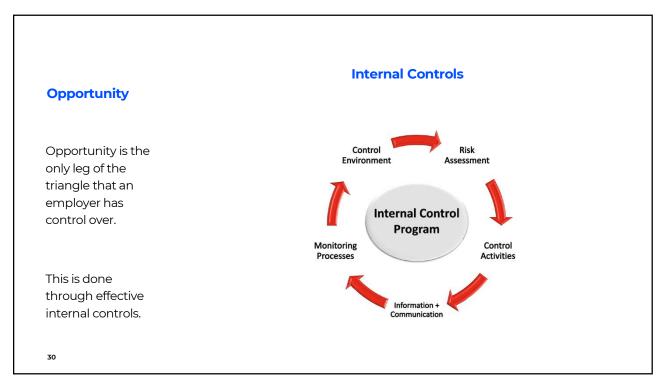
Annual revenue lost to fraud per organization

85%

Of fraudsters displayed at least one red flag

Source: 2022 Report to the Nations, ACFE





Fraud Prevention Blueprint Assess are vi It is ne where suscep

Assess where you are vulnerable.

It is necessary to know where your company is susceptible to fraud.

Mitigate fraud with controls.

Implement controls, policies, and procedures to reduce the risk.

Constantly monitor and review.

This must be done repetitively. Fraud adapts, so must the controls.

31

31

Easy & Quick Changes

Utilize Bill Pay Software

Automate the bill paying process.

Use 4 Factor Positive Pay

Simple and effective way to prevent check fraud.

Mandate policy adherence

Overriding or ignoring internal controls is a leading factor in fraud occurrences .

Increase management reviews

Having management reviews and letting employees know that management is watching is one of the easiest controls.

32

Invest in your financial security

Next steps to improve your internal controls.

Tip Line

Provide a way to report fraud.

Ethics Training

Set company standards.

Fraud Training

Explain why fraud prevention is important.

Internal Control

Assessment
Have your internal
controls reviewed
and tested.

33

33

Audits and follow up on management recommendations

Audits are not designed to find fraud.

Do not rely on them for that.

Audits will tell you where to improve.

Review the deficiencies and weaknesses.

Work through the management letter.

Make changes and improve your organization.

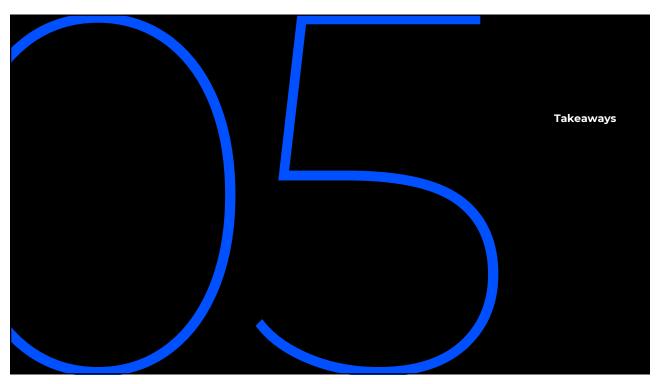
34

The best defense against fraud is to prevent it before it happens.

- Transparency and awareness are necessary to prevent fraud.
- Ensure checks and balances are built into internal controls.
- Regularly review financials.
- Control your master vendor file and require confirmations on any changes.
- Require cross-training so no one person has hegemony on the financials.
- Utilize technology.
- Implement and enforce policies and procedures.
- Provide adequate training.

35

35

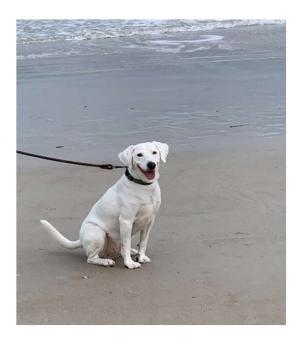


Implement **Takeaways** Establish a strong **Train your** policies and tone at the top employees procedures Have an ethics policy Implement policies **Ethics** and procedures. Fraud Awareness and Review it and have it Prevention acknowledged Provide policies and procedures to all Make it culture employees. Review them annually. 37

37

Have regular, **Conduct and** Have an outside **MEANINGFUL** correct annual agency conduct **More Takeaways** management financial audits assessments reviews Review and ask Lowest bid may not Fraud risk assessment be the best option questions prior to - overview (nonsigning off invasive, questions) Complete follow up on all Internal Control recommendations Assessment – Indepth (walk me through the process, show me, prove it) 38

Scooby the Fraud Fighting Pup!



39

39

wipfli.com/nonprofits

Stay Connected

My Wipfli — Access to our experts

wipfli.com/mywipfli

- Regulation questions
- Audit
- Process
- Human Resource
- Technology
- Leadership

Bring Wipfli to you

Dru Carney, MBA, CFE, CFCI, CCCI dru.carney@wipfli.com 920 662 2915

Social media

- linkedin.com/in/drucarney
- linkedin.com/showcase/wipfli-nonprofit
- facebook.com/WipfliNGP

How did we do?
Please take a moment to fill out your evaluation.

40

Thank You

Thank you for your participation.

We hope today's training met your expectations.

41

41

